



Packing
 Loading Charges
 Collection
 Terminal Charges
 Insurance
 Loading On Vessel
 Freight
 Arrival Charges
 Duty & Taxes
 Delivery

EXW	FCA	FAS	FOB	CFR	CIF	CPT	CIP	DDP	DAP	DAT
Ex Works	Free Carrier	Free Alongside Ship	Free Onboard Vessel	Cost & Freight	Cost Insurance & Freight	Carriage Paid To	Carriage Insurance Paid To	Delivery Duty Paid	Delivered At Place	Delivered At Terminal

Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer
Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Seller	Seller	Buyer	Buyer
Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Buyer	Seller
Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Buyer	Buyer
Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Buyer
Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer	Buyer